

PRINCIPAL/FOUNDER
TORI NOOK



BIOGRAPHY

Tori Nook has 23 years of experience representing national retailers, restaurants, and developers. She has expert market knowledge in the tenant representation approval process by coordinating the site selection, strategic planning, LOI negotiation, and site packaging. Tori has nationwide relationships with tenants, landlords, brokers, and developers.

Tori's real estate career has been distinguished by her long-term exclusive relationships and high production of multi-state tenant representation, shopping center leasing, and land sales. Tori closed on over \$63 million dollars in deals in 2022. She is a member of International Council of Shopping Centers (ICSC), Urban Land Institute, and Realty Resources Network, Inc., a board member at Providence House, and has her undergraduate degree from John Carroll University Boler School of Business (B.S.B.A in Marketing). Tori has been recognized numerous times in Crain's Cleveland Business, including "Top Forty under Forty" in 2017, "Source Lunch" in 2018, and "Notable Leaders in Commercial Real Estate" in 2023. In 2021, Tori was awarded The Mother Of The Bread Award by Panera Bread, and in 2022 she received the Women in Business Designation in the State of Ohio.

SELECT TRANSACTION ACTIVITY

TENANT REPRESENTATION

-  Exclusively represents Covelli Enterprises since 2006 throughout their expansion in the State of Ohio and Northern Kentucky, North Carolina, South Carolina, and Eastern Tennessee. Secured 114 deals over the past decade.
-  Exclusively represents WellNow Urgent Care in Northeastern Ohio. Hired in October 2020 to secure at least 20 sites over the next two (2) years.
-  Exclusively represents Urban Air Adventure Park in Northeastern Ohio since 2019. Secured their first two (2) sites in the market.
-  Secured their first three (3) Warehouse concept deals in the state of Ohio for the Cleveland and Akron markets, and continue to complete several deals per year throughout the state of Ohio and Northern Kentucky.
-  Exclusively represents Academy Sports with their expansion into Northern Ohio.
-  Exclusively represents AutoZone Mega Hub store rollout in Northern Ohio. Hired in May 2023 to rollout two (2) units.
-  Exclusively represents PetSmart in Northeast Ohio, completing one (1) to two (2) new or relocation deals per year since 2015.
-  Hired in December 2022 to exclusively represent pOpshelf in Cleveland, Columbus, Toledo, Southeastern Ohio, and West Virginia. Secured their first five (5) sites in the state of Ohio.
-  Secured first two (2) locations in 2023

SELECT TRANSACTION ACTIVITY

LANDLORD REPRESENTATION

- Secured listing for Royalton Collection in Strongsville, Ohio. A new 75,000 SF ground-up development and secured anchor tenant HomeGoods and pre-leased 90% of the center, and finished the leasing in 2023.
- Pre-leased pad site in front of Meijer in Lorain, Ohio, to Penn Station and Five Guys
- Secured pre-leasing of Starbucks and Carrols Corporation dba Burger King in Strongsville, Ohio; and then sold the center

CLIENTS SERVED



CLIENT REFERENCES

- Nicole Curtis 940.297.4930
Jack in the Box
- Doug Compton 513.310.3800
Compton Addy
- Joe LeMense 646.766.8182
Somera Road Inc.
- Jon Pinney 216.538.8695
BEK Developers / KJK
- Mark Jablonski 216.539.3555
Centermark Development
- Patrick Sirpilla 330.493.9131
DeVillie Development
- Eric Recoon 716.886.0211
Benderson Development
- Sam Covelli 330.856.3176
Covelli Enterprises, Panera
- Robert Grahamslaw 609.579.8827
Skechers USA, Inc.
- Richard Groff 901.495.6778
AutoZone
- Eric Bloch 832.739.4406
Academy Sports
- Brett Leslie 614.822.1615
Paradigm Development Group



24500 CHAGRIN BLVD., SUITE #100
 BEACHWOOD, OHIO 44122
 WWW.ANCHORRETAIL.COM
 216.342.2523