

ASSOCIATE BROKER

MATT WILSON



BIOGRAPHY

Matt Wilson is a 35-year veteran of the real estate business, and has been involved with more than 900 lease and sale transactions, including over 300 anchor tenant deals greater than 10,000 SF in size. He has successfully negotiated transactions with many national retailers, including Meijer, Kohl's, Lowe's, Best Buy, PetSmart, Cabela's, TJ Maxx, Kroger, Marc's, Regal Cinemas, and Trader Joe's. Matt has been instrumental in the development, redevelopment, and leasing of over 20 million square feet of retail space in a 22-state region. Matt also has significant investment experience, and has closed deals from \$500,000 to \$45,000,000.

Matt's current projects include expanding Meijer, Urban Air, American Freight, and pOpshelf throughout Northern Ohio. Additionally, he exclusively represents landlords such as SITE Centers, Fairmount Properties, Brixmor, CW Capital, and America's Realty in leasing their power centers and pre-leasing developments. Matt also actively works land assemblages of up to several hundred acres for various developers and tenants.

SELECT TRANSACTION ACTIVITY

TENANT REPRESENTATION



Assisting retailer with their expansion program into Northeastern Ohio



Preferred Broker and Consultant. Providing site and leasing assistance for over 20 years throughout Ohio, Indiana, and Kentucky



Broker representation for select Mega Hub locations



Exclusively represents American Freight Furniture and Mattress in Northern Ohio



Tenant representation throughout Ohio



Broker representation throughout Ohio



Exclusively represents Urban Air Adventure Park in Central and Northern Ohio



Exclusive tenant representation throughout Ohio, with the exception of the Cincinnati and Dayton markets



Tenant representation in Northern Ohio

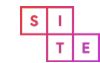


Tenant representation in Northern Ohio

SELECT RECENT TRANSACTION ACTIVITY

- Assisted Mid America Real Estate Group with the disposition of approximately 2.2 MM SF of Ohio retail assets for SITE Centers, a publicly-traded REIT. Buyer procurement for the 313,000 SF Macedonia Commons Shopping Center in Macedonia, Ohio
- Leased four (4) new American Freight locations in Elyria, Mentor, Niles, and Wadsworth, Ohio
- Secured seven (7) new Meijer location in Brunswick, Stow, Cleveland, Seven Hills, Bainbridge, Alliance, and Brimfield, Ohio
- Secured three (3) locations for Urban Air in Fairlawn, Canton, and at Crocker Park in Westlake, Ohio
- Procured two (2) recent Aldi ground lease transactions for developer client

CLIENTS SERVED



CLIENT REFERENCES

Crisman Jones <i>Meijer</i>	616.735.7929
Ray Sankovich <i>Urban Retail Properties</i>	440.539.9283
Kenneth Hicks <i>Diverse Development</i>	419.297.7070
Kirk Light <i>Rack Room Shoes</i>	704.501.4673
Mike Crislip <i>President Onyx Creative (formerly Herschman Architects, Inc.)</i>	216.223.3223
Cathey Bieterman <i>Development Director City of Beachwood</i>	216.292.1915
Jeff Ross <i>Kin Properties</i>	561.988.2823
Paola Olsen <i>pOpshelf</i>	913.982.6098
Paul Kiratzis <i>Shoe Show</i>	724.519.8933
Robert C. Ondak, Jr. <i>Benesch</i>	216.363.4533
Jeff Holmes <i>Maurices</i>	218.491.2125
Tom English <i>Thomas English Retail Real Estate</i>	317.574.7448
Stephen Carrozza <i>Metro Commercial</i>	215.282.0154



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